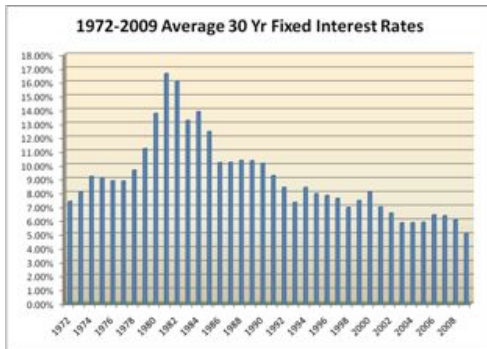




# Aircraft Buyer Alert

*Low Interest Rates Fostering "Perfect Storm" for Aircraft Purchases*

## Low Interest Rates



**Interest rates** dropped again this week! For those paying attention, this is creating outstanding opportunities.

Last month we sent out this alert pointing out the lowest in our lifetime interest rates and now just this week they dropped a tad lower!

The aircraft financing market is now hovering as low as **5.65% for 20% down and 20 year terms**. That's only **\$696 per \$100k financed!**

Though banks have increased their downpayment requirements from 10% to 15%-20%, they have not stopped lending. In fact, they are hungry for business from good credit customers.

Smart buyers are considering all loans and mortgages they can refinance. Hundreds of dollars per month may be available by **refinancing real estate to rates as low as 3.5%**. This frees up cash flow for their desired aircraft and some may be able to leverage their home loans to purchase the aircraft with tax advantaged loan dollars and low rates.

## Best Prices Ever



**Prices** are on the move! New and used aircraft prices are currently very attractive but planes have started selling again and that means a firming of prices and fewer aircraft to choose between. September appears to mark a significant change in activity and the new tax law will drive the market in the fourth quarter.

Though many buyers sitting on the sidelines have the perception it's still a "buyers market" this is not quite the case.

Often times clients expect they will be able to make ridiculous low ball offers and the sellers will accept but are surprised when that airplane is already sold.

The multitude of free online listing sites where sold inventory is not removed, often make it appear there are more airplanes available than is actually the case.

What does all this mean? Well, prices are at a bottom and *right now* represents the smartest time to buy due to great prices, lowest rates of a lifetime and the largest tax deductions ever.

## Huge Tax Deductions



**NEWS FLASH:** Congress just passed new law that reintroduces **BONUS DEPRECIATION** and **Expanded Section 179 expensing up to \$500,000**.

Folks, this is huge! What it means is in the fourth quarter many aircraft buyers will enjoy **CASH FLOW POSITIVE Aircraft Purchases**.

If you have 50% bonafide business use planned for your aircraft you can likely qualify for these amazing deductions.

If you are an individual with no business purpose you are not completely out of luck. There are ways you can structure your aircraft as a business that qualify. One is to purchase the aircraft for leaseback to a flight school.

In 2010 the purchase of an aircraft qualifies for up to a \$500,000 deduction. This could mean up to a \$200,000 **TAX SAVINGS!** In an ultra simple example, if you pay 20% down on a \$250,000 aircraft the numbers could be... \$50,000 down + \$100,000 tax savings = \$50,000 positive. Don't miss this deal of the Century!



# Don't Miss The Deal of the Century

*RATES JUST DROPPED AGAIN to their lowest point ever.*

*Aircraft Prices are rock bottom.*

**BONUS DEPRECIATION and EXPANDED EXPENSING ARE BACK!**



## Diamond DA20

### 2005 DA20

Are you looking for the most affordable way to fly but don't want to give up speed, versatility and fun?

This Diamond DA20 is the answer. Sporty fighter plane feel but on about 5 Gallons an hour! Perfect for Leasebacks.

**Less Than  
\$532 /month**



## Diamond DA40

### 2005 DA40

For business or pleasure the DA40 is the ideal plane.

This LOW time unit is fresh out of annual in outstanding condition and ready for delivery. Full G1000 with WX, SafeTaxi and more.

**Less Than \$990  
per month with  
\$40k down**



## Diamond DA40 Premier Edition

### 2010 DA40 XLS PE

The ultimate DA40 loaded with WAAS, SVT, Premier upgrades plus now available with air conditioning and more.

**Special  
Demonstrator  
Sale**

**Under \$1950  
per month**



## DA42 NG

### 2006 DA42 NG

The ultimate modern twin that burns only 12 g/hr of jet fuel. Cruise at 170kts

SAVE \$200K over cost of new NG and write off the entire purchase with the new expanded deductions!

**Special Sale  
This Month  
Call for Details  
and Monthly**



## Piper Saratoga

### 1983 Saratoga

This meticulously maintained aircraft is perfect transportation for the family on the go.

Garmin 530/430 with WAAS, LOW time and updated interior and exterior make this the ideal Saratoga

**Won't Last at  
\$885  
per month  
with \$40k down**

Call 406-FLY-1NOW / 406-359-1669 / Email: [John@flydominion.com](mailto:John@flydominion.com)

**MORE DEALS!**



# Don't Miss The Deal of the Century

*Interest rates are at their lowest point ever. Aircraft Prices are rock bottom.  
Tax Incentives are THE BEST we've ever seen.  
Now it the time to buy!*



**Husky  
Selection**

Own the ultimate fun  
**All Terrain Vehicle.**

Are you wanting to get  
back to the fun of grass  
roots flying? Then the  
Husky is for you!

Go where ever you want,  
explore beaches,  
mountains and grass strips

used starting at  
**\$695 /month**



**Diamond DA40  
2004 DA40**

"Steam gauge" DA40 with  
LOW time and dual  
Garmin 430's, fresh annual  
and no damage history.

The perfect first airplane  
for the buyer looking for  
efficiency, utility, value and  
a low cost of ownership.

**Only \$736**  
per month with  
\$40k down



**Mooney Ovation  
M20R Ovation2 GX**

Enjoy **speed**, efficiency  
and the wonders of the  
Garmin G1000 panel with  
WAAS, GFC700 autopilot,  
SafeTaxi, Stormscope,  
Chartview and more!

Air Conditioning available.

**Special Sale  
this month**  
**under \$1749**  
per month



**REMOS LSA  
2010  
Demonstrator**

The Ultimate Modern and  
precision crafted LSA.

Fun flying and low cost of  
ownership. Perfect for the  
pilot that is all about  
having FUN

**Special Sale  
this month**  
**Only \$792**  
per month



**Acres of  
Diamonds  
2004-2010**

Simply the BEST Selection  
of Diamonds in the world.  
DA20's, DA40's, DA42's  
and more. Choose from all  
price points. We can  
customize your plane with  
any available option from  
exhaust upgrades to air  
conditioning!

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