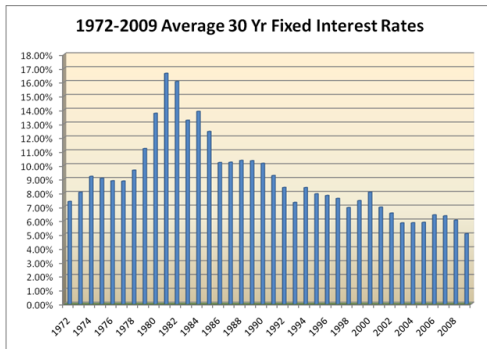




Low Interest Rates Fostering "Perfect Storm" for Aircraft Purchases

Low Interest Rates



Interest rates have reached all time lows. For those paying attention, this is creating outstanding opportunities.

Home mortgage rates are now 3.75% for 15 year loans and around the low 4% ranges for 30 years.

The aircraft financing market follows the home mortgage rates within about a 2-3 points depending on aircraft use. Rates have trended lower and have hit what many observers would call the bottom.

Though banks have increased their downpayment requirements from 10% to 20% with the occasional 15% down available, they have not stopped lending. In fact, they are hungry for business from good credit customers.

This set of circumstances creates unique potential. Smart buyers are considering all loans and mortgages they can refinance. Hundreds of dollars per month may be available by refinancing. This frees up cash flow for their desired aircraft which will also enjoy historically low monthly payments!

Best Prices Ever



Prices on new and used aircraft are currently very attractive. Though many buyers sitting on the sidelines have the perception it's a "buyers market" this is not quite the case. Price swings have stabilized this year.

Often times clients expect they will be able to make ridiculous low ball offers and the sellers will accept but are surprised when that airplane is already sold.

The multitude of free online listing sites where sold inventory is not removed, often make it appear there are more airplanes available than is actually the case.

What does all this mean? Well, prices are at a bottom and right now represents a very smart time to buy.

The secret to getting a good buy on a plane is not necessarily to buy the lowest priced aircraft, but to obtain the best value of features, low time, condition and history. Working with a knowledgeable aircraft broker that can assist with the analysis of value will help you get a great plane and a great value.

Huge Tax Deductions



The availability of **tax deductions** can make all the difference when considering an aircraft purchase.

If you have 25-50% bonafide business use planned for your aircraft you can likely qualify for amazing deductions.

If you are an individual with no business purpose you are not completely out of luck. There are ways you can structure your aircraft as a business that qualify. One is to purchase the aircraft for leaseback to a flight school.

In 2010 the purchase of an aircraft qualifies for up to a \$250,000 deduction. This could mean up to a \$100,000 TAX SAVINGS! In an ultra simple example, if you pay 20% down on a \$250,000 aircraft the numbers could be... \$50,000 downpayment + \$100,000 tax savings = \$50,000 cash flow positive result.

If you buy before October 1st you may also enjoy accelerated depreciation.

Summary: If you desire an aircraft, we suggest you refinance then shop and lock in your deal of the century.



Don't Miss The Deal of the Century

*Interest rates are at their lowest point ever. Aircraft Prices are rock bottom.
The tax advantages are huge now but reduce October 1st
Now it the time to buy!*



Diamond DA20

2005 DA20

Are you looking for the most affordable way to fly but don't want to give up speed, versatility and fun?

This Diamond DA20 is the answer. Sporty fighter plane feel but on about 5 Gallons an hour! Perfect for Leasebacks.

Only
\$532 /month



Diamond DA40

2005 DA40

For business or pleasure the DA40 is the ideal plane.

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\$40k down



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Sale**

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Garmin 530/430 with WAAS, LOW time and updated interior and exterior make this the ideal Saratoga

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with \$40k down

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*Interest rates are at their lowest point ever. Aircraft Prices are rock bottom.
The tax advantages are huge now but reduce October 1st.
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"Steam gauge" DA40 with
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a low cost of ownership.

Only \$736
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\$40k down



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Air Conditioning available.

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The Ultimate Modern and
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Fun flying and low cost of
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pilot that is all about
having FUN

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any available option from
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